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- Dentistry
- Dermatology
- Occupational Medicine Clinic
- Physical, Occupational & Speech Therapy
- Cardiac Rehab
- Respiratory & Sleep Lab
- Home Health & Hospice
- Psychology & Psychiatry
- Laboratory
- Pediatrics
- General Surgery
- Rural Health Clinic
- Cardiology
- Patient Education (Diabetes, Childbirth, Lactation Counseling, CPR and More...)
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31st IWV ECONOMIC OUTLOOK CONFERENCE
“Ridgecrest - An Innovative Community - Our Future” • February 22, 2018 • 8 a.m. - 12:30 p.m.

SCHEDULE OF EVENTS

WELCOME
Solomon Rajaratnam, EOC Committee, Ridgecrest Chamber of Commerce
Presentation of Colors: US Navy Color Guard – NAWS China Lake
Pledge of Allegiance
National Anthem
Invocation
Recognize Presenting Sponsor and Officials
Video Greetings from Federal and State Elected Officials
Master of Ceremonies – Dr. Larry Cosner

SPEAKERS
Supervisor Mick Gleason, Kern County 1st District
Mayor Peggy Breeden, City of Ridgecrest
Jim Suver, CEO, Ridgecrest Regional Hospital
Karina Drees, CEO and General Manager, Mojave Air & Space Port
Scott O’Neil, Executive Director, IWV EDC

Networking & Expo Break

KEYNOTE SPEAKER
Robert Kleinhenz
Economist and Executive Director of Research
Beacon Economics, LLC

Networking & Expo Break

FEATURED SPEAKERS
RADM Brian Corey, Commander, Naval Air Warfare Center Weapons Division
Ms. Joan Johnson, Executive Director, Naval Air Warfare Center Weapons Division
CAPT Paul Dale, USN Commanding Officer, Naval Air Weapons Station China Lake

CLOSING
Leadership Ridgecrest
Closing Remarks
Adjournment

Networking & Expo
Supervisor Mick Gleason was elected to serve the 1st District of Kern County on November 8, 2012, and took office on January 7, 2013.

A former Navy Captain and base commander, CAPT Michael (Mick) Gleason (USN, ret) has lived in Kern County’s 1st District since 2004 after being selected as Commanding Officer of China Lake NAWS. He is dedicated to agriculture, energy and military issues confronting the 1st District and has pledged to foster a job-creating economy in Kern County.

Supervisor Mick Gleason was born in Nyack, New York, and moved to Haverhill, Massachusetts. He graduated from the University of Notre Dame in 1972 with a bachelor’s degree in business administration. As a Captain in the US Navy, his final assignment was as the Commanding Officer of Naval Air Weapons Station China Lake in 2008. Mick and Robynn have three sons, Wes, Paddy, and Jeff. After retiring from active duty after 27 years, Mr. Gleason accepted a job as a senior program manager with General Dynamics and has also helped launch the China Lake Alliance, a community advocacy group, designed to support the US Navy at China Lake.

Supervisor Gleason graduated from the Naval Postgraduate School in Monterey, California, in 1999, where he earned his master’s degree in astronautical engineering. He loves spending time with his family and kids.

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Ridgecrest Mayor Peggy Breeden has been a resident in the Indian Wells Valley since 1982. She has been owner of The Swap Sheet, an advertising paper, in the Valley for more than 35 years. Peggy has almost 50 years of business experience.

Breeden is serving her second term as Mayor having been recently reelected. She has been elected to serve on the Indian Wells Valley Airport District and the Indian Wells Valley Water District, and is past president of the Ridgecrest Chamber of Commerce.

Peggy also serves or has served on various boards and committees including: Cerro Coso Community College Foundation Board, Kern Council of Governments, Eastern Kern Air Pollution Control District, League of California Cities, Navy Community Council, Indian Wells Valley Groundwater Management Group, Indian Wells Valley Economic Development Corp., Disaster Council Ridgecrest, East Kern Economic Alliance, Desert Valley Federal Credit Union, Senior Services of IWV, China Lake Museum Foundation, and IWV Well Owners Association.
Jim Suver is the CEO of Ridgecrest Regional Hospital. Prior to that he served as Administrator/Vice-President of Operations for Petaluma Valley Hospital, a ministry of the St. Joseph’s Health System, and before that as administrator/CEO at Biggs-Gridley Memorial Hospital. He is a 1983 Chico State business administration graduate. Mr. Suver also has a master’s in health administration from the University of Southern California.

He taught in USC’s health administration program for 10 years. He is an instructor in the Chico State health administration major including healthcare finance, healthcare operations management and healthcare administration capstone. His work history includes Sutter Health and Catholic Healthcare West in addition to nine years at Fremont-Rideout Health Group in various positions.
KARINA M. DREES  
CEO of Mojave Air and Space Port

Karina Drees is the CEO and General Manager of Mojave Air & Space Port (MASP), home to a diverse set of companies manufacturing and testing air and space vehicles. As CEO, Drees is responsible for maintaining more than 3,000 acres of property and managing 150 tenant contracts. She oversees all testing operations at the airport and manages procedures, business operations and regional partnership development. Drees leads the implementation of strategic initiatives for the benefit of the companies operating in Mojave as well as the region.

Prior to MASP, Drees held senior positions in strategy, business development and operations for growing technology companies. She was most recently a member of the strategy and positioning team at SRA International. Before joining SRA, Drees held leadership positions at two investor-backed high tech startup companies in the Washington, DC, area.

Drees has a BS from Arizona State University and an MBA from the MIT Sloan School of Management. She also completed International Space University’s (ISU) Summer Session Program in Beijing, China. She serves as treasurer on the executive committee of the Commercial Spaceflight Federation and is a board member of the MIT $100K Entrepreneurship Competition.
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Mr. Scott O’Neil is currently the Executive Director of the Indian Wells Valley Economic Development Corporation. He is the proprietor of S. M. O’Neil Consulting, LLC; and, a member of the Naval Research Advisory Committee, an independent civilian scientific advisory group dedicated to providing senior Navy leadership objective analyses in the areas of science, research and development. He retired from U.S. Government civilian service January 2016 after working for the Navy for 43 years. For the decade prior to his retirement Mr. O’Neil served as Executive Director and Director for Research and Engineering of the Naval Air Warfare Center Weapons Division (NAWCWD) at China Lake, California. The Center is responsible for research, development, acquisition support, test, evaluation, and in-service engineering for naval weapon systems. As Executive Director, Mr. O’Neil directed a highly technical civilian workforce of about 5200 employees.

In November 1998 Mr. O’Neil was appointed as the head of NAWCWD Weapons and Targets Department. In April 2002 he was assigned Director of Atlantic Ranges and Facilities of Naval Air Warfare Center Aircraft Division, at Patuxent River, Maryland. From May through December 2010 he was assigned acting Deputy Commander Naval Air Systems Command.

Prior to moving into general management, Mr. O’Neil conducted research and development in solid rocket propulsion and thrust vector control systems. He was program manager for Vertical Launch ASROC (VLA), an in-house government advanced development program. VLA was made Fleet operational 1993. He was Deputy Program Manager for Tomahawk Cruise Missile rocket motors and he led the development MK 111 Improved Rocket Motor and the WDU36 lightweight warhead system for Tomahawk.

See O’Neil, Page 18
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American Ready Mix, Inc.
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Ashley Furniture Home Store
Bachman Family Dentistry
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Beansters Espresso
Bellevue University
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Bertrand’s RV and High Desert Supplies
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California Heritage Realty
California Psychiatry
Caraway Construction, Inc.
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Carroll Electric
China Express
Casey’s Steaks & BBQ
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China Express
China Lake Museum Foundation
Clarion Inn
Clark Pest Control Inc.
CLC Construction, Inc.
Continental Labor and Staffing Resources
Contrast Technology Services
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Cosner-Neipp Corporation
Cosner-Neipp Security Systems, Inc.
Coso Operating Company
Country Feed Barn, Inc.
CRL Technologies, Inc.
Crossroads Community Church
DCS Corporation
Dennis George Automotive
Desert Area Resources & Training (DART)
Desert Christian Center
Desert Empire Fairgrounds
Desert Willow Apartments
Dynetics Inc
Earth Landscaping
Eastern Sierra Custom Picture Framing
Edward Jones Inv - Suzan Halsey
Edward Jones Inv - Vincent Avalos
Electronic Warfare Associates, Inc.
Elks Lodge, Ridgecrest #1913
Entron Systems Company
EZ Rentals and Sales
Farmers Insurance/David Haugen
Farmers Insurance/Kevin Chambers
Financial Business Management
Firequick Products, Inc.
Focus Optometry Center
Glenn C. Podell, DC
Guild Mortgage
H&H Block
Hair Pros
Heatwave Salon
Heritage Montessori School
Heritage Physical Therapy
High Desert Air Ductor
High Desert Haven
High Desert Home Center
Hockett’s Builders Supply, Inc
Holland and Lyons Mortuary
Home Depot
Hometown Directory
Houchin Community Blood Bank
Immanuel Christian School
IWV Airport District
IWV Construction
IWV EDC
IWV Insurance Agency
IWV Internet Service Provider
Jewelry To Go
Jewelry With Attitude
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- Pacific Development Group, Inc.
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- Ridgecrest Area Conv & Visitors Bureau
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- Ridgecrest Charter School
- Ridgecrest Cinemas
- Ridgecrest Senior Apartments
- Ridgecrest Septic Service
- Rodeway Inn & Suites Heritage
- Ronald L. Ogren, OD, Inc.
- Ryan Abbafaye Designs/RAD Custom Graphics S.A.S.S.

Gold Members
- Santiago Ridgecrest Estates
- Secret City Tattoos
- Security Engineering
- Select Medical
- ServiceMaster of I.W.V.
- Sierra Lanes
- Simply Caring Angels, LLC
- Snow Orthodontics
- State Farm Insurance & Financial - Gary Charlon
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- Sun Outdoor Advertising LLC
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- T J Frisbee Bicycles
- Tender Cut Meats
- The Home Depot
- The Local Pages
- The Partners
- The Salvation Army
- TNT Western Homes
- TOSS, Inc.
- Tractor Supply Co
- Tutus
- Union Bank
- Valley Cabinet
- Vaughn Realty
- VCA Crestwood Animal Hospital

Silver Members
- Village Retreat
- Vivint Smart Home
- Walsh Tax Service
- Waste Management
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- Whispering Winds Mobile Home Park
- Windows, Walls ‘N Floors
- Womens Center- High Desert, Inc.
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Se Habla Español
Robert Kleinhenz is Economist and Executive Director of Research at Beacon Economics, LLC and one of California’s leading economists. Dr. Kleinhenz is a much sought-after specialist for his deep knowledge of the California and U.S. economies and their industries. Tapping nearly 30 years of experience in analyzing the national and state economies, as well as the economies of California’s many diverse regions, he oversees economic research and public policy analysis at Beacon Economics. He is also Executive Director of Research at the UC Riverside School of Business Center for Economic Forecasting and Development.

In his work, Dr. Kleinhenz produces a wide variety of economic forecasts, impact studies, and public policy analyses. Some of his recent projects have included spearheading an economic impact analysis for the City of Los Angeles’ 2024 Olympic bid, and policy research related to California’s growing demand for housing.

Prior to joining Beacon Economics, Dr. Kleinhenz served as Chief Economist of the Kyser Center for Economic Research at the Los Angeles County Economic Development Corporation (LAEDC). Earlier in his career, he was Deputy Chief Economist at the California Association of Realtors where he focused on housing market and consumer research. He also taught economics for over 15 years, most recently at California State University, Fullerton.

A leading voice in Los Angles and beyond, Dr. Kleinhenz is an in-demand

See KLEINHENZ, Page 18
RADM BRIAN COREY
Commander, NAWCWD

Rear Adm. Corey is a native of Granite City, Ill. He earned a Bachelor of Science degree in chemical engineering and a commission as an ensign from the Naval Reserve Officer Training Corps at the University of Illinois. He is a distinguished graduate of the U.S. Naval Test Pilot School and holds a Master of Arts degree in national security and strategic studies from the Naval War College.

Corey served operationally as an F/A-18 pilot in Strike Fighter Squadron (VFA) 86 deployed in USS America (CV 66), VFA-146 deployed in USS Nimitz (CVN 68), and command of VFA-192 forward deployed in USS Kitty Hawk (CV 63) to Japan. During these tours he participated in operations Desert Storm, Southern Watch, Provide Hope, Deny Flight, Operation Iraqi Freedom and several Western Pacific deployments.

His shore tours include service as a selectively retained graduate (SERGRAD) flight instructor with Training Air Wing Two and the Office of the Chief of Naval Operations (OPNAV) staff where he served as the F/A-18 requirements officer and as the deputy for Strike Aircraft Plans and Requirements.

Corey has served in numerous acquisition tours beginning with the U.S. Naval Test Pilot School where he was selected to fly the MiG-29 aircraft in Russia. His test experience includes two tours at Naval Air Warfare Center Weapons Division, China Lake, Calif., where he worked on improvements to weapons, sensors and software upgrades for F/A-18 A-F models. His program management experience includes leading the Core Avionics Integrated Product Team and serving as the deputy program manager for Systems and Advanced Development in the F/A-18 and EA-18G Program (PMA-265). He also commanded the Direct and Time Sensitive Weapons Operations Center.

See COREY, Page 18
Ms. Joan Johnson currently serves as the Executive Director and Director for Research and Engineering at the Naval Air Warfare Center Weapons Division (NAWCWD). With two primary sites at Point Mugu and China Lake, Calif., the center is responsible for research, development, acquisition support, test, evaluation, and in-service engineering for the total weapon system. Ms. Johnson directs a civilian workforce of more than 4,600 professionals.

With more than 30 years of experience in both the private sector and as a civilian with the Department of Defense, Ms. Johnson began her career in industry as an engineer in Electronic Warfare Research and Development. She continued to work as both a software engineer and a systems engineer, developing and integrating software and systems solutions for airborne avionics and Electronic Warfare systems. Ms. Johnson also served as Engineering Program Manager and Software Engineering Department Manager for teams developing Electronic Warfare suites for the U.S. Navy, Army and Air Force.

Ms. Johnson was hired into the government in February 2000 at NAWCWD China Lake. She worked for the Systems Engineering Department, leading independent program assessments of NAVAIR software-intensive acquisition programs. In September 2001, Ms. Johnson was promoted to the position of Weapon System Support Activity Lead for the AH-1 Super Cobra attack helicopter program, where she was responsible for execution of full lifecycle support for the AH-1 Super Cobra mission systems and weapon systems. In December 2003, Ms. Johnson was selected as the Head of the Systems Engineering Management Division, providing supervision and leadership to product team leads, chief engineers, and senior engineers supporting weapon systems acquisition, development, and sustainment for Naval Aviation.

Ms. Johnson entered the Senior Executive Service in August 2008, as Director of Software Engineering for the Naval Air Systems Command (NAVAIR) and director of independent program assessments. She then became the Director of Software Engineering, overseeing the development of software for a variety of weapon systems.

See JOHNSON, Page 17
Captain Dale is a 1994 graduate of the University of Michigan (Ann Arbor) with a Bachelor of Science in Electrical Engineering. He earned his Surface Warfare Officer designation then subsequently earned selection for lateral transfer followed ultimately by Naval Flight Officer wings in 1998.

Captain Dale’s command tour occurred from February 2012 to May 2013 as Commanding Officer of VAW-116, the “Sun Kings”, located at Naval Base Ventura County flying the E-2C Hawkeye 2000. His at-sea tours prior to his Command tour involved duties on an Aegis Cruiser and two E-2C squadrons.

Ashore Captain Dale served as a Hawkeye Weapons and Tactics Instructor at Naval Strike and Air Warfare Center (NSAWC) in Fallon, NV. He also attended the US Naval War College Newport Rhode Island. Joint duty occurred as a member of the NORTHCOM J3 directorate Colorado Springs Colorado. His assignment prior to NAWSCL was as the N6 / Carrier Airborne Early Warning Weapons School (CAEWS) Department Head at the Naval Aviation Warfighting Development Center (NAWDC), which was previously known as NSAWC, located in Fallon, NV.

Captain Dale’s decorations include the Defense Meritorious Service Medal, Meritorious Service Medal, Air Medal Strike/Flight, and Battle E. He has accumulated nearly 2700 E-2 flight hours and 575 carrier arrested landings on three different aircraft carriers.

Ms. Johnson earned her bachelor of science degree in Chemical Engineering from the University of Virginia. She was a recipient of the Naval Air Warfare Center Weapons Division Michelson Laboratory Award in 2007 for significant contributions to Naval and Marine Aviation. She received the Navy Meritorious Civilian Service Award in 2011 and the Naval Air Warfare Center Weapons Division Dr. L.T.E. Thompson Award in 2013. Ms. Johnson has been a member of the Acquisition Professional Community since 2002.
Mr. O’Neil received his Bachelor’s in Mechanical Engineering (BME) from Seattle University in 1972 and received his Master’s in Mechanical Engineering from the University of Southern California in 1977. The Massachusetts Institute of Technology (MIT) selected Mr. O’Neil as an Alfred P. Sloan Fellow and he received his Master’s in Management from MIT in 1992. He is the recipient of numerous Command awards for engineering and management excellence. He has received the Naval Meritorious and Superior Civilian Service Awards. Mr. O’Neil received the Meritorious SES Presidential Rank Award from President Bush in 2007. In January 2016 he received the Navy Distinguished Civilian Service Award, the highest honorary award the Secretary of the Navy can confer on a Department of the Navy civilian employee. He is a member of Tau Beta Pi engineering honors society and is a registered Professional Mechanical Engineer in California.

On Oct. 29, 2015 Corey assumed his current position as the Commander, Naval Air Warfare Center Weapons Division, and Assistant Commander for Test and Evaluation, Naval Air Systems Command. Corey has more than 3,800 flight hours and 660 carrier arrested landings, mostly in the F/A-18 Hornet. He has logged hours in more than 20 aircraft, including the F/A-18 A-F, MiG-29, AV-8B, F-15, and F-16.

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RIDGECREST’S POPULATION

<table>
<thead>
<tr>
<th>DEMOGRAPHICS &amp; DATA</th>
<th>2018 POPULATION ESTIMATE (Zip code of City of Ridgecrest)** 33,723</th>
<th>2010 Census Population 32,938</th>
<th>2023 Projection 34,427</th>
</tr>
</thead>
<tbody>
<tr>
<td>POPULATION CHARACTERISTICS</td>
<td>Median Age 36.39</td>
<td>Spanish Speaking 10.80%</td>
<td></td>
</tr>
<tr>
<td>POPULATION BY ORIGIN</td>
<td>Not Hispanic or Latino 80.45%</td>
<td>Hispanic 19.55%</td>
<td></td>
</tr>
<tr>
<td>POPULATION BY ORIGIN</td>
<td>White Alone 75.87%</td>
<td>Black or African American 3.80%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>American Indian/Alaska Native 1.33%</td>
<td>Asian Alone 4.10%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Native Hawaiian/other Pacific Islander 0.47%</td>
<td>Some Other Race 7.75%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Two or More Races 6.68%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

AVERAGE HOUSEHOLD INCOME

- 93555 $ 85,502
- HOUSING - (Dec. 2017)
- Median Housing (CoreLogic / www.RealQuest.com) $ 174,000
- Housing Units 13,347
- Person per Household (avg.) 2.52
- Homeowners (avg.) 64.28%
- EDUCATION (age 25+)
- High School Diploma 9.82%
- High School Graduate 25.42%
- Some College, no degree 25.70%
- Associate’s Degree 9.42%
- Bachelor’s Degree 20.65%
- Master’s Degree 7.07%
- Professional School Degree 0.94%
- Doctoral Degree 0.98%
- WORKFORCE (16+ by Occupation)
- Architect/Engineer 8.62%
- Arts/Entertain/Sports 3.15%
- Building Grounds Maint 3.65%

Business Financial Ops 3.72%
Community Soc Svcs 0.74%
Computer/Mathematical 8.54%
Construction/Extraction 6.29%
Edu/Training/Library 4.48%
Farm/Fish/Forestry 0.46%
Food Prep/Serving 5.64%
Health Practitioner/Tech 3.27%
Healthcare Support 1.33%
Maintenance Repair 5.16%
Legal 0.36%
Life/Phys/Soc Sociology 1.80%
Management 8.39%
Office/Admin Support 11.59%
Production 5.32%
Protective Services 1.30%
Sales/Related 7.86%
Personal Care/Service 3.66%
Transportation/Moving 4.67%

SOURCE: Claritas via Environics Analytics

https://en.environicsanalytics.ca/Spotlight

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2.

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3.

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4.

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Indian Wells Valley, the Place Where the American Work Ethic Thrives

There is something special about the Indian Wells Valley. The unwavering devotion to our national security, consistent commitment to education and relentless pursuit of innovation that spurs achievements only those in China Lake, Ridgecrest and the Indian Wells Valley understand. Our community symbolizes the true value of American work ethic and reminds all of us that some of the greatest advancements can happen right here in our community.

These advancements are what drive our economy. Both on and off the base, our community has established a reputation of staying focused on the things that matter. There will always be challenges in a dynamic economy, but there are also opportunities and we will always rise to the occasion. Whether it be ensuring the best quality of life for residents, crafting the most advanced weapon technology, producing critical minerals or educating and training tomorrow’s masterminds this community has what it takes to face the future.

I hope the Indian Wells Valley Economic Development Conference brings pride to this community. I applaud what we have accomplished and believe this gathering is a steadfast reminder to continue supporting our local economy. As all of the thought leaders come together, I look forward to hearing about the great things yet to come. I am proud to be your representative, not just as a community, but representing a place that continues to change the economic and national security landscape across America.

Assemblyman Vince Fong represents the 34th Assembly District.
**RETAIL SALES BY CITY**

<table>
<thead>
<tr>
<th>CITY</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>2016*</th>
<th>2017*</th>
<th>% change 2016-17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>$1,558,359,000</td>
<td>$1,603,048,500</td>
<td>$1,621,577,900</td>
<td>$1,648,958,000</td>
<td>$1,727,009,200</td>
<td>$1,779,679,500</td>
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<td>Palmdale</td>
<td>$1,421,475,800</td>
<td>$1,437,113,700</td>
<td>$1,508,768,200</td>
<td>$1,574,385,800</td>
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<td>$1,650,196,400</td>
<td>2.7%</td>
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<tr>
<td>Ridgecrest</td>
<td>$245,000,000</td>
<td>$254,000,000</td>
<td>$260,000,000</td>
<td>$260,000,000</td>
<td>$260,000,000</td>
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<td>Tehachapi</td>
<td>$235,531,000</td>
<td>$250,853,000</td>
<td>$282,729,000</td>
<td>$237,615,000</td>
<td>$232,944,300</td>
<td>$240,584,100</td>
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<tr>
<td>California City</td>
<td>$29,788,966</td>
<td>$36,345,143</td>
<td>$32,748,969</td>
<td>$32,342,939</td>
<td>$32,423,100</td>
<td>$34,418,222</td>
<td>5.8%</td>
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<tr>
<td>Total</td>
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<td>$3,581,360,343</td>
<td>$3,705,824,069</td>
<td>$3,753,301,739</td>
<td>$3,859,172,200</td>
<td>$3,987,878,222</td>
<td>2.82%</td>
</tr>
</tbody>
</table>

% of increase/Decrease: 6.08%

*Last 4 quarters reported

---

**HOME SALES BY CITY**

<table>
<thead>
<tr>
<th>AREA</th>
<th>UNITS SOLD 2016</th>
<th>UNITS SOLD 2017</th>
<th>% CHANGE</th>
<th>AVG. PRICE PER SQ. FT. 2016</th>
<th>AVG. PRICE PER SQ. FT. 2017</th>
<th>% CHANGE</th>
<th>AVERAGE SALES PRICE 2016</th>
<th>AVERAGE SALES PRICE 2017</th>
<th>% CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cal City, Mojave</td>
<td>361</td>
<td>436</td>
<td>21%</td>
<td>$66</td>
<td>$76</td>
<td>16%</td>
<td>$104,820</td>
<td>$120,727</td>
<td>15%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>609</td>
<td>670</td>
<td>10%</td>
<td>$107</td>
<td>$110</td>
<td>3%</td>
<td>$181,167</td>
<td>$181,754</td>
<td>0%</td>
</tr>
<tr>
<td>Rosamond Area</td>
<td>316</td>
<td>387</td>
<td>22%</td>
<td>$122</td>
<td>$141</td>
<td>15%</td>
<td>$202,163</td>
<td>$231,607</td>
<td>15%</td>
</tr>
<tr>
<td>Tehachapi Area</td>
<td>729</td>
<td>781</td>
<td>7%</td>
<td>$140</td>
<td>$150</td>
<td>7%</td>
<td>$246,480</td>
<td>$271,098</td>
<td>10%</td>
</tr>
<tr>
<td>Antelope Acres</td>
<td>80</td>
<td>84</td>
<td>5%</td>
<td>$135</td>
<td>$155</td>
<td>15%</td>
<td>$264,734</td>
<td>$272,327</td>
<td>3%</td>
</tr>
<tr>
<td>Lake Los Angeles</td>
<td>214</td>
<td>226</td>
<td>6%</td>
<td>$110</td>
<td>$127</td>
<td>16%</td>
<td>$144,358</td>
<td>$172,737</td>
<td>20%</td>
</tr>
<tr>
<td>East Lancaster</td>
<td>958</td>
<td>976</td>
<td>2%</td>
<td>$110</td>
<td>$127</td>
<td>16%</td>
<td>$206,164</td>
<td>$230,894</td>
<td>12%</td>
</tr>
<tr>
<td>West Lancaster</td>
<td>1,494</td>
<td>1,645</td>
<td>10%</td>
<td>$139</td>
<td>$158</td>
<td>14%</td>
<td>$254,984</td>
<td>$283,905</td>
<td>11%</td>
</tr>
<tr>
<td>West Palmdale</td>
<td>1,015</td>
<td>963</td>
<td>-5%</td>
<td>$152</td>
<td>$169</td>
<td>11%</td>
<td>$333,806</td>
<td>$356,487</td>
<td>7%</td>
</tr>
<tr>
<td>East Palmdale</td>
<td>1,452</td>
<td>1,468</td>
<td>1%</td>
<td>$141</td>
<td>$161</td>
<td>15%</td>
<td>$230,888</td>
<td>$256,962</td>
<td>11%</td>
</tr>
<tr>
<td>Little Rock</td>
<td>197</td>
<td>243</td>
<td>23%</td>
<td>$147</td>
<td>$162</td>
<td>10%</td>
<td>$212,714</td>
<td>$254,104</td>
<td>19%</td>
</tr>
<tr>
<td>Leona Valley</td>
<td>60</td>
<td>75</td>
<td>25%</td>
<td>$185</td>
<td>$208</td>
<td>12%</td>
<td>$308,298</td>
<td>$340,367</td>
<td>10%</td>
</tr>
<tr>
<td>ALL AREAS</td>
<td>7,485</td>
<td>7,954</td>
<td>6%</td>
<td>$131</td>
<td>$147</td>
<td>12%</td>
<td>$224,215</td>
<td>$247,747</td>
<td>10%</td>
</tr>
</tbody>
</table>

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